

November 21, 2017

To MMI Members,

I am writing to call your attention to an important legislative development affecting our members and their investor-clients and to solicit the contact information of your firm's Government Affairs leader.

Last Thursday, November 16th, the U.S. Senate Finance Committee passed The Tax Cuts and Jobs Act, including a provision that would generally require taxpayers selling, gifting or otherwise disposing of securities in which the taxpayer holds multiple positions to determine cost basis on a first-in, first-out basis, and effective for dispositions on or after January 1, 2018.

The current effort to change and reform our U.S. tax laws is moving very quickly and without a long and open debate. The above issue, amongst others, has meaningful ramifications and impacts to both our clients and to our members (asset managers, product distributors, broker/dealers, custodians, et al.).

Please see the attached Talking Points document prepared by Eaton Vance and shared with MMI for further distribution. We thank Eaton Vance for their continued leadership and contribution to the MMI community. Additionally, attached is a draft letter to legislators to be used by individuals to express a view.

I am asking any MMI-member firm with a similar document (approved for external use) or any open publication of a point-of-view on this topic to please send them to me, so that we can aggregate and redistribute across the MMI membership. MMI is committed to enabling and enhancing appropriate industry dialogue and helping members be educated on important and relevant topics.

So that we may update our member database and continue to collect insight, I also encourage you to submit contact information for your firm's Government Affairs professionals.

As always, thank you for your assistance and engagement with MMI!

Sincerely,

